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## Fletchers Real Estate

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### LOCAL PROPERTY NEWS - SUMMER/AUTUMN 2013

### Box Hill North

Dear Box Hill North Resident,

Welcome to the latest edition of your Local Property News! We hope that you enjoyed some time off over the festive season and have eased into the new year smoothly.

With more buyers attending open for inspections and some amazing results achieved, particularly at auction, the year has begun by continuing the positive trajectory of 2012.

We hope that you enjoy reading and discovering a little more about your local community. Please do not hesitate to contact us if you would like to have a chat about the market.

Take a look at the number of properties on the market, as well as recent sales in your suburb and the surrounding area:

| SUBURB            | PROPERTIES ON THE MARKET<br><i>as at 19 February 2013*</i> | NO. OF SALES (DEC QTR)<br><i>approximate number of sales*</i> |
|-------------------|--|---|
| Box Hill North    | 57   | 88  |
| Box Hill          | 150  | 90  |
| Box Hill South    | 31   | 87  |
| Mont Albert       | 18   | 50  |
| Mont Albert North | 28   | 44  |
| Surrey Hills      | 34   | 116   |

\*Source: [reviewproperty.com.au](http://reviewproperty.com.au) & Property Data Online.

### UPCOMING COMMUNITY EVENTS

#### All for Kids Market

**When:** Saturday, 23 March 2013  
9am - 1pm

**Where:** NewHope Baptist Church  
3-7 Springfield Rd, Blackburn Nth

**What:** Come along and grab a near perfect, pre-loved bargain or find that elusive new or handmade gift from our creative and talented 'mumpreneurs' for the little people in your life. With cafe, face painting, playground and craft. Visit [www.allforkidsmarket.com.au](http://www.allforkidsmarket.com.au) for more information.

#### School Tours

**Where:** Box Hill North Primary School  
Tel. (03) 9890 5023

**When:**  
Thursday, 14 March: 9.30am & 11am  
Thursday, 23 May: 9.30am & 11.30am  
Friday, 24 May: 9.30am  
Saturday, 25 May: 10.30am

**Box Hill North Primary Kindergarten  
Open Morning**  
Saturday, 25 May: 10am - 12pm

#### Whitehorse Farmers Market

**When:** Second Sunday of each month  
8am - 1pm

**Where:** Whitehorse Civic Centre  
397 Whitehorse Rd, Nunawading

**What:** The market provides the community with direct access to fresh farm-origin and organic food products and gives suppliers a local venue for business. The Farmers' Market supports environmental sustainability and encourages visitors to bring along their own re-usable bags.

The residential property market certainly finished on a positive note in 2012 and the Fletchers Group has been kept extremely busy. Summer has been a particularly thriving period for our offices on the Bellarine and Mornington Peninsulas, whilst numerous new properties across the Eastern suburbs of Melbourne have also come onto the market.

Based on terrific buyer response, we are looking forward to a fantastic year ahead. Areas previously in great demand that experienced a period of dormancy should re-energise in 2013. Principally, good growth can only be assured in blue chip, established suburbs that are accessible to the city and with good infrastructure. For good capital growth in emerging areas, you need to consider the old fundamentals of infrastructure: industry and transport.

In property management news, a vacancy rate of 2.3% was recorded over the month of December last year. For the New Year to date, Fletchers properties have leased well, resulting in a vacancy rate of approximately 1% - a pleasing outcome.

The Reserve Bank of Australia's interest rate reduction in December last year provided mortgage holders with some welcome relief as the festive season began.

The RBA decided to leave the cash rate unchanged at 3 per cent at its first board meeting of 2013. In a statement accompanying the decision, RBA governor Glenn Stevens said the fiscal cliff in the US had been avoided, Chinese growth had improved and the financial pressures in Europe had eased: *"sentiment in financial markets has continued to improve, with risk spreads narrowing and funding conditions for financial institutions becoming more favourable"*.

The REIV's recent release of the December median pricing information showed that the median house price in Melbourne increased by 7.8% to \$555,000 from \$515,000 in the September quarter. The increase confirms strengthening demand and improved consumer confidence, pointing to a material difference effected in housing affordability as a result of the Reserve Bank's interest rate cuts in 2012.

RECENT FLETCHERS SALES IN YOUR AREA



**BOX HILL NORTH** Eram Road  
SOLD \$640,000



**BOX HILL NORTH** Galt Street  
SOLD \$685,000



**BOX HILL NORTH** Kילו Street  
SOLD \$675,000



**BOX HILL NORTH** Loddon Street  
SOLD \$905,000



**BOX HILL NORTH** Severn Street  
SOLD \$533,000



**BOX HILL NORTH** Severn Street  
SOLD \$440,000



**BOX HILL NORTH** Wimmera Street  
SOLD \$610,000



**BOX HILL** Bass Street  
SOLD Undisclosed



**BOX HILL SOUTH** Gibson Street  
SOLD \$675,500



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