AGENT'S TIP

In today's market, it is important to price your bome close to what the market is indicating. Use recent comparable sales in your area to determine what buyer will pay. Find an agent who will negotiate the buyer as close as possible to your price and not try to encourage you to accept the first offer presented

Eion Taylor, LI Hooker, Torquay



Magpie Heath lands in Kew

 COLLINGWOOD young gun Heath Shaw has bought his first home in Kew.
 The defender (left) plans to add a second storey to the two-bedroom house (right) to take

storey to the two-bedroom nouse (right) to take advantage of impressive views towards the city and over nearby parkland. Shaw, 22, who will soon start a building and small construction course, said the home would

be his first project.
Shaw, the younger brother of Collingwood
dasher Rhyce, and the son of former Magpies
captain Ray Shaw, bought the property during
the week after it passed in at auction two weeks

ago for \$700,000.

Agent Tim Heavyside, of Fletchers, said the property was in an outstanding location in a quiet residential area close to three golf courses.

The home has high ceilings, living room, family room/sitchen, sun room, semi-ensuite and

