

## **Property Consultants – Eastern Suburbs**

Are you an experienced Real Estate Agent wanting to take your career to the next level? One of Melbourne's leading real estate firms, Fletchers, is seeking talented Sales Consultants to join our growing team.

The ideal candidates will be highly motivated, have an abundance of energy and demonstrate a positive and approachable professional style. You must possess strong communication and organisational skills and will have a passion for real estate with a long-term view of becoming one of Fletchers most successful agents.

The chosen candidates will be provided extensive training alongside a personal development program designed for your success. If you are already an experienced Real Estate Agent looking to further your career, apply today.

At Fletchers, our sales agents work within an integrated network of offices across the Eastern suburbs. We are committed to building a team that is cohesive, collaborative and fun. Our culture isn't just spoken about, it's proven. Fletchers has great brand awareness in our marketplace and a significantly sized Property Management portfolio where ALL sales leads are distributed amongst the team with accuracy.

### **Some of the many great reasons to make Fletchers your professional home:**

- We offer administration support, training and one-on-one mentoring
- Our leadership team is highly skilled and here to help you design the future you deserve.
- Attractive marketing start-up packages are available for successful applicants wishing to rebrand and minimise a loss of momentum.
- Retainer, Salaried or Commission only arrangements are available for discussion

### **Your day will include variety of tasks that include:**

- Attend listing presentations
- Appraise new properties
- Run open inspections and auctions
- CRM database management
- Liaise with the vendors
- Prospecting for new business
- Manage the buyer process and nurture buyer relationships
- Understand and negotiate contracts

### **Before you can be successful in the role, you must have these minimum requirements:**

- Proven Real Estate sales experience

- Hold a current Agents Representative Certificate
- Current drivers' license and reliable car
- Current Police Check (must not be older than 6 months)

Established in 1919, Fletchers knows what it takes to succeed! We have a long and successful track record for training, mentorship and excellence within the Real Estate industry. View our multi-award-winning website for more exciting details [www.fletchers.net.au](http://www.fletchers.net.au)

**Apply now:**

Interested in pursuing the next stage of your career? Please forward your cover letter and resume to our CEO [bradley.brown@fletchers.net.au](mailto:bradley.brown@fletchers.net.au)