

Property Consultant – Warrandyte – tree change

Are you wanting to further your career Real Estate sales? Fancy a tree change to the beautiful township of Warrandyte?

Fletchers, one of Melbourne's leading real estate firms, is seeking an enthusiastic Property Consultant to join our Warrandyte office.

The ideal candidate will be highly motivated, have an abundance of energy and demonstrate a positive and approachable professional style. You must possess strong communication and organisational skills and will have a passion for real estate with a long-term view of becoming one of Fletchers most successful agents.

The chosen candidate will be provided extensive training alongside a personal development program designed for your success.

At Fletchers, our sales agents work within an integrated network of 26 offices across Melbourne. We are committed to building a team that is cohesive, collaborative and fun. Our culture isn't just spoken about, it's proven.

Some of the many great reasons to make Fletchers your professional home:

- With outstanding administration support, training, mentoring, a well-established and strong local brand you'll be well placed to excel in your career
- Our leadership team is highly skilled, professional and here to help you design the future you deserve
- Attractive marketing start-up packages are available
- Retainer, Salaried or Commission only arrangements are available for discussion

Your day will include variety of tasks that include:

- Attend listing presentations
- Appraise new properties
- Run open inspections and auctions
- CRM database management
- Liaise with the vendors
- Prospecting for new business
- Manage the buyer process and nurture buyer relationships
- Understand and negotiate contracts

Before you can be successful in the role, you must have these minimum requirements:

- Hold a current Agents Representative Certificate or License
- Current drivers' license and reliable car and
- Proof of Covid-19 vaccination

Established in 1919, Fletchers knows what it takes to succeed! We have a long and very successful track record for training, mentorship and excellence within the Real Estate Industry.

View our multi-award-winning website for more exciting details www.fletchers.net.au

Apply now:

Interested in pursuing the next stage of your career then please forward your cover letter and resume to bradley.brown@fletchers.net.au